



Careers Bulletin

Monday 22nd February 2021

The Careers Department is open daily from 8.30am to 4pm. We are always happy to see students. To book an appointment please come in person to the office in the LRC. The Careers Bulletin will be emailed to all students weekly, so please look out for it as it includes important information.



Disability Awareness Day

We are delighted to invite students once again to our Annual Disability Awareness Day which is taking place on **Thursday 25 March 2021, 9.30am – 12.00 noon.**

The day is aimed for young people who have a disability or additional learning needs, who are interested in going to university and would like to find out more about what support is available. Parents, carers and teachers are very welcome to attend the virtual event.

The programme for the day includes the opportunity to hear from our students and their experiences, to enjoy listening to speakers who will talk about the support available at university and some advice on what to do next.

This event will be delivered virtually.

Please email Kiran Sandhu kiran.sandhu@brunel.ac.uk to book a space



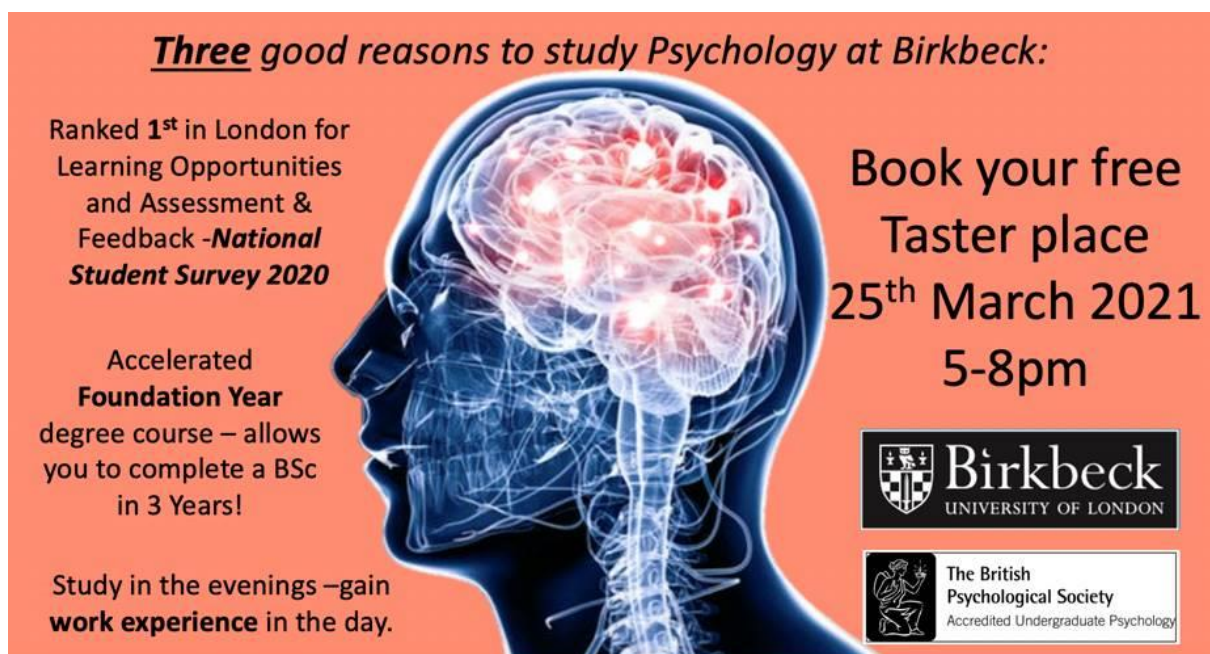
The banner features a blue background with a white circle on the left containing the text 'LGBT & LAW VIRTUAL EVENT' and 'to celebrate LGBT history month'. To the right are two circular icons: one with a scale of justice and another with a judge's head. The University of Law logo is in the top right, and the date '24.02.2021' is in a black box at the bottom right.

LGBT & LAW
VIRTUAL EVENT
to celebrate LGBT history month

LGBT+ in Law
Weds 24 February 4pm - 5.30pm

Another in our series of virtual mini-lecture events to celebrate LGBT+ History Month. Join our panel of specialists and researchers as we have a series of 15 minute lectures on different areas of LGBT and the Law. This is a great opportunity for everyone, both part of the LGBTQ+ community and friends of it, to learn the history and progress within the legal system. This event is aimed at students interested in Law, Criminology and Human Rights.

[Book now](#)



The poster has an orange background with a central image of a human head in profile, showing a glowing brain. Text is arranged around the image.


Three good reasons to study Psychology at Birkbeck:


Ranked **1st** in London for Learning Opportunities and Assessment & Feedback -**National Student Survey 2020**

Accelerated **Foundation Year** degree course – allows you to complete a BSc in 3 Years!

Study in the evenings –gain **work experience** in the day.

Book your free Taster place
25th March 2021
5-8pm

 **Birkbeck**
UNIVERSITY OF LONDON

 **The British Psychological Society**
Accredited Undergraduate Psychology

Go to the Eventbrite link below to book your free space:

<https://www.eventbrite.co.uk/e/copy-of-psychology-virtual-taster-qa-tickets-139698366575>

University of Kent

Find out how to boost your career: 23rd February, 11:00 – 12:00

Discover how the skills you'll learn at university help enhance career prospects. You'll get an overview of the graduate job market and learn how to stand out from the crowd. **We're also repeating this webinar on 25th February, 16:00 – 17:00.**

https://www.kent.ac.uk/whats-on/event/48060/find-out-how-to-boost-your-career-with-the-university-of-kent?utm_campaign=Schools%20and%20colleges%20email%2010%20-%2019.02.21&utm_source=emailCampaign&utm_content=&utm_medium=email

Invited to an interview? Find out what universities are looking for: 24th February, 11:00 – 12:00

You'll receive advice on how to approach university interviews and find out what admissions tutors are looking for.

https://www.kent.ac.uk/whats-on/event/48061/invited-to-an-interview-find-out-what-universities-are-looking-for?utm_campaign=Schools%20and%20colleges%20email%2010%20-%2019.02.21&utm_source=emailCampaign&utm_content=&utm_medium=email

EST 1892
LSBU

Healthcare & Social Work interview preparation 23rd Feb 5-6pm

We are continuing these popular workshops after half term to support students preparing for their upcoming interviews [Register](#)

In conversation with a Psychology student 24th Feb 5-6pm

The perfect opportunity to hear from a current student about studying at university level. This forms part of our weekly series. [Register](#)

VIRTUAL EVENT

EXPLORE CAREERS SERIES

CAREERS WEEK
1-6 MARCH 2021

The University of
Law

The University of
Law BUSINESS
SCHOOL

WE
SUPPORT YOUR
AMBITION

NATIONAL STUDENT
SURVEY 2020
1st
FOR STUDENT
SATISFACTION
IN ENGLAND

National Careers Week: Explore Series

Our Explore Series events are designed to introduce students to career paths across our subject areas (Law, Business, Criminology, Policing and Politics) through a combination of talks, practical tasks and other activities such as a Q&A panel with a professional.

Events take place virtually across the week, from 4-5.30pm:

Explore Law- Mon 1st March (Q&A with a solicitor advocate)

Explore Business- Tues 2nd March (Q&A with a head of financial and strategic risk)

Explore Policing- Tues 2nd March (Q&A with a police officer and police prosecutor)

Explore Politics- Wed 3rd March (Q&A with a parliamentary assistant)

Explore Criminology- Thurs 4th March (Q&A with a criminologist)

[Book a place for Explore Series here](#)



International Women's Day

8 March 4-5pm

Another in our series of virtual mini-lecture events to celebrate International Women's Day. Join our panel of inspirational women as we have a series of 15 minute lectures ranging from women at the bar, to women's rights protected by law. This is a great opportunity for everyone, particularly young women aspiring to work in the legal sector. This event is aimed at students interested in Law, Criminology and Human Rights. [Book here.](#)



Upcoming virtual events

23rd February 18:00-19:30 - Industry Talk: Lawyers that Make a Difference: Fighting for LGBT Rights through the Courts

24th February 16:00-17:00 - Money, money, money: UK Student Finance and budgeting. We'll discuss the process of applying for Student Finance and offer

advice on how to budget at university. Plus you'll hear practical tips from current students.

25th February 16:00-17:00 - Philosophy Masterclass: Scepticism. Can we claim to know anything, when there are always possibilities which might be raised which undermine our claims to knowledge?

25th February 16:00-16:45 -Politics and International Relations Masterclass: 'The strong do what they can and the weak suffer what they must': Power in the Global Sphere

3rd March 16:00-17:00 -Psychology Taster Lecture: Do people make good decision makers?

4th March 16:00-17:00 - Film Studies Masterclass - "Vertigo (Hitchcock, 1958): Genre and Gender in Hitchcock's Hollywood"

10th March 13:00-14:00 -Industry Talk: Media Matters with Ryan Mason who runs Glory (a football and travel magazine) Join this session to hear Ryan's journey working within Glory magazine and his passion for photography.

11th March 16:00-17:00 -Philosophy Masterclass: Teleological Ethics. How do we decide what makes an action morally right or wrong?

25th March 16:00-17:00 -Philosophy Masterclass: Arguments for the Existence of God

25th March 16:00-16:45 -Politics and International Relations Masterclass: 'Revolutionising the Westminster System': Actors and Institutions of the British Government

For more information and to book go to

<https://www.herts.ac.uk/study/open-days/lets-talk-about-uni>



BRITISH SCIENCE WEEK 5th - 14th MARCH To celebrate British Science Week, the University of South Wales is hosting a range of exciting and interactive events and activities in science, technology, engineering and maths.

From our Women in STEM panel to inspire the next generation of women in STEM careers, virtual geology and interactive escape rooms, to getting into medicine and cybersecurity in smart homes, students can learn more about STEM subjects and the careers they could lead to.

Come and join us to explore the programme and learn more about how you can develop a career in STEM. Better tomorrows start today.

More details at:

https://www.southwales.ac.uk/study/subjects/science-degrees/british-science-week/british-science-week-events/?utm_source=University%20of%20South%20Wales&utm_medium=email&utm_campaign=12147257_SCL%20N



Apprenticeships and careers with the RAF: Free webinar 8th March at 2 - 3.30pm

To mark International Women's Day 2021, the Royal Air Force (RAF) and Amazing Apprenticeships, will be running an **exclusive free webinar** for **female students**, to explore the incredible apprenticeship and career opportunities available for them. The webinar will include an engaging mix of **presentations**, **interactive workshops** and **Q&A opportunities** with a panel of RAF Ambassadors. The RAF offers a wide variety of apprenticeships, which have **great benefits** and **long-term career opportunities**. With diverse and challenging careers available in everything from **Communications and Intelligence** to **Technical and Engineering**, the RAF remains one of the largest providers of apprenticeships in the UK.

BOOK YOUR PLACE NOW!



**You want
a career with
opportunities?**

**We have a
world of them**

Investing in Futures:

Apprenticeships play an important role in our business, and provide people an alternative route into a challenging and rewarding career with HSBC. We believe apprenticeships opportunities are one of the very best ways to equip people with the skills they need to succeed.

HSBC 2021 Work Experience opportunities are live now and students can apply via our [Work Experience](#) page.

“A taste of success” bite-sized virtual events

The Early Careers team at HSBC have created a series of bite-sized virtual events and supporting material, all designed with the aim of developing your soft skills. These are all geared to give confidence on current and future employment prospects, mythbust common recruitment misconceptions and target key employability skills to give you an advantage when looking for a career.

Find Out More

The webinars will all be free to attend, and will be hosted via Meet & Engage or Zoom. Please register in advance through the following links. Spaces are limited, and will be allocated on a first come, first serve basis.

11th March at 10am – 11am - How to stand out?

A session dedicated to applications. This will include a breakdown of CVs in general and aim to demystify online applications. We will also include application hints & tips from an employer’s perspective to give you an insight into what is looked for.

Register for this webinar:

https://hsbc.zoom.us/webinar/register/WN_c5LQW4yS_-O78W4D6Sv1A

22nd April at 10am – 11am - How to be the best you?

An exploration of the different type of interviews, alongside their purposes. This will cover what signs to look for, and how you can maximise your chances at success. We will also include different tips and tricks from an employer's perspective to give you an insight into what is looked for.

Register for this webinar:

https://hsbc.zoom.us/webinar/register/WN_cbc82vsMSkWt2ztQiAKLUQ

FIND OUT MORE

Year 13

Not going to university ?

The Education Skills & Funding Agency (ESFA) has created this [Higher and Degree Vacancy Listing](#) that showcases hundreds of vacancies for higher and degree level apprenticeships starting in 2021/22. It includes over 60 different employers with some, such as Amazon, Coca-Cola and Morrisons, recruiting across the whole of England.

Application closing dates are shown and go up to 30th April for some companies.

https://assets.publishing.service.gov.uk/government/uploads/system/uploads/attachment_data/file/959012/CCS162_CCS0121877860-001_NAS-UCAS_Listing_2021_Web_Accessible.pdf

Other useful websites:

All About School Leavers <https://www.allaboutschoollleavers.co.uk/> regularly run events which include insight sessions with various companies such as Schrodgers and BT who offer IT, Cyber Security, Engineering and Customer Service apprenticeships.

www.ratemyapprenticeship.co.uk

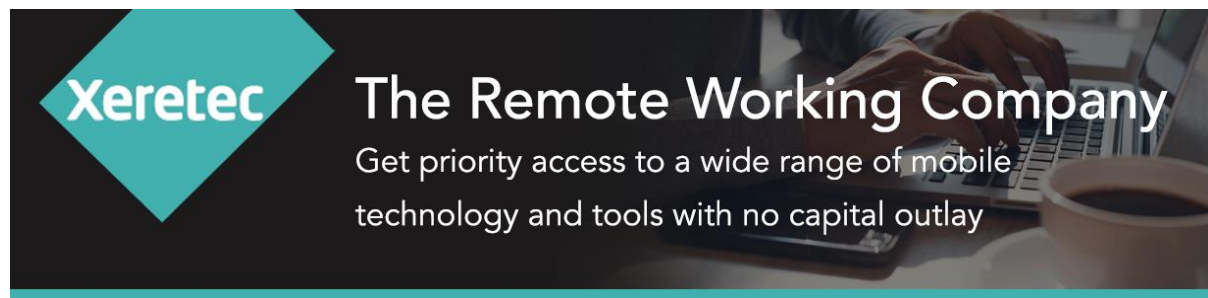
www.apprenticeships.org.uk

www.careerpilot.org.uk

<https://www.ucas.com/understanding-apprenticeships>

<https://amazingapprenticeships.com/>

Job vacancy for summer 2021 onwards



Business Development Executive Wokingham, Berkshire

Are you a dynamic and motivated individual, keen to have a career in Sales? We are currently looking for Business Development Executives to work in our Head Office based in Wokingham.

Company Profile: Xeretec Office Systems is a leading provider of digital print hardware, software, solutions and IT Services. We support a diverse range of customers, from large corporate organisations, Public Sector and SMB Companies. We offer an exciting and diverse range of IT solutions. Xeretec are looking to grow our Internal Business Development Team and are looking for hardworking, ambitious and motivated candidates eager to make a difference. If successful, you will join a vibrant and progressive company where you will receive initial and ongoing training within a uniquely supportive culture with exciting career opportunities. Sales experience is not a requirement.

The role:

To identify, nurture and develop leads into customers.

To develop and maintain robust collaborative relationships with other sales & marketing colleagues to maximise all sales opportunities and enable new business growth.

Key Responsibilities include:

Connect with decision makers and develop conversations into positive leads

Generate and maintain a constant lead pipeline

Make optimum use of all communication technology to connect with customers and generate new business

Turn leads into new business

Engage in quality conversations with customers to identify and analyse their needs, and to use sales acumen and knowledge to craft optimum solutions

Use all available tools and resources to optimum advantage

Ensure extensive personal knowledge of all available products and services

Support sales teams in giving customer presentations and sales demos

Liaise with other members of Sales Teams to exchange information, actively drive sales opportunities, and develop new business

Work closely with the Marketing team to promote new products and services

Maintain a high level of daily activity including customer calls, meetings and pipeline management

Be an ambassador for Xeretec personally and professionally

Successful candidates will be able to demonstrate a desire to grow with the Company, and in return we offer a rewarding and enjoyable career with the opportunity to progress.

Skills, Experience & Personal Qualities

Must have, or be working towards attainment of a minimum of 2 'A' Levels

An articulate and confident communicator at all levels

Eager to learn and hungry for success

A solid understanding of IT systems, especially word and excel

Tenacious, with attention to detail

A passion for competition and the desire to win

A reliable team player with a strong work ethic

Proactive and responds well in a target driven environment

Must be comfortable working remotely in the short term

Benefits

We are offering a starting salary of £16,000 per annum plus commission for school leavers with the potential to earn up to £20,000 per annum plus commission after 6 months.

20 days annual leave, rising to 25 after 5 years' service + 8 statutory days

Full support and training

Car parking

Company Pension scheme

If you are interested in applying contact Sarah Williams in Careers
swi@woking.ac.uk for more details